

# **Company Background**

EXAQ Micro Services has been providing Business Productivity Solutions for over 15 years in the Sacramento area and through out the Western States. Our areas of expertise include:

#### **Computer Training and Support**

Onsite individual and classroom training is available for the Windows productivity applications and utilities that we support for our clients including MS Word, Excel, WordPerfect, R:Base, NaturallySpeaking, PaperPort, OmniForm, and OmniPage.

## **Speech Recognition**





Using Dragon NaturallySpeaking, professionals, executives, managers and line staff can dictate directly into a word processor such as MS Word at rates over 100 words per minute with better than 97% accuracy. This technology provides faster document turn around, higher document accuracy and lower document generation costs.

EXAQ Micro Services has been assisting doctors, lawyers, and other business users to be successful with this technology and to recoup the maximum return on their investment. The return on investment with this technology is so good that the break even point is usually less than 6 months.

## **Database Management Systems**





Using R:Base, EXAQ Micro Services has been assisting entrepreneurs, managers, and corporations to maximize their information tracking abilities with a minimum impact on their budget. R:Base provides power and functionality that rivals Oracle without the cost and offers far more than MS Access without the complexity of Visual Basic. R:Base's unique blend of entry level and advanced development tools has made it a solid, economical, and powerful information tracking tool since the 1970s.

## **Paperless Office Solutions**





Electronic forms and desktop imaging and image management solutions can substantially reduce paper, copying and filing expenses while making documents more available to those who need them and less likely to be lost. Implementing these technologies at the individual or office level can provide a very high return on the investment.

## **Enabling Solutions**

Jaws for Windows NaturallySpeaking



We use our expertise in these productivity technologies to provide enabling solutions for individuals or organizations requiring alternate keyboard solutions for Reasonable Accommodation, Workers Compensation, or Americans with Disabilities Act (ADA) issues.

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# **Enabling Technologies**

# We are "Leveling the Playing Field"

"... 50 - 70 words per minute is considered a minimum productivity level" When Speech recognition first became available for use as an enabling technology it was generally sold and supported by Durable Medical Equipment (DME) providers. These providers understood wheel chairs and other medical equipment but frequently were not prepared to achieve the full potential of Speech Recognition for their clients. Consequently many were satisfied if their disabled clients were able to achieve 15 or 20 words per minute. This perception of productivity limitations is still widely held today by service providers for persons with disabilities.

From our beginning in 1988, EXAQ Micro Services has focused on executive and professional productivity, where 50 - 70 words per minute is considered a minimum productivity level. We have taken this same productivity standard and applied it to our clients with disability. Our goal for our clients is more than simply being able to "operate a computer at work". Our goal is to be able to use speech recognition to "Level the Business Playing Field", enabling our clients to effectively compete with their peers for business opportunities including positions, raises and promotions. With over 15 years of experience providing speech solutions for professionals with and without disabilities, we are prepared to assist individuals with disabilities achieve the highest levels of productivity possible.

# **A Cost Effective Solution for:**

**RSI** Workman's Compensation claims can often run over \$25,000 for surgery and medical expenses, time off, and temporary staffing. Complete speech recognition solutions can usually be implemented for less than \$10,000 including computer, software, training, template and/or macro development, and any other necessary support services. A valuable employee can generally be up and running in under a

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week. If a speech recognition solution is appropriate it can provide a 50% or better cost reduction over surgery while reducing lost productivity, increasing a person's quality of life AND virtually eliminating the possibility of a re-occurrence!

# **ADA/Reasonable Accommodations**

Many Reasonable Accommodation and ADA (Americans with Disability Act) issues can be resolved with Speech Recognition.

Naturally Speaking Professional, Legal, and Medical are all Section 508 certified for use by persons with disabilities. With the appropriate training and support services, an individual can accomplish almost any computer task by voice -- and do so in an acceptable business time frame.

"Section 508
Certified ... an individual can accomplish almost any computer task by voice ..."

**Risk Management** Human Resource departments and Risk Managers are using NaturallySpeaking pro-actively as a Risk Management tool. NaturallySpeaking is being used to:

- Reduce exposure to liability from work place RSI hazards.
- Limit Worker's Compensation premium increases by reducing the cost and quantity of claims being submitted.

"... using
NaturallySpeaking
pro-actively ... to ...
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Liability ..."